

## PROXES GROUP SUPPLIER QUESTIONNAIRE

COMPANY DATA			
Supplier			
Homepage			
Headquarter (City, Country)			
Founding Year			
Number of employees			
Language (please tick the options)	<input type="checkbox"/> German	<input type="checkbox"/> English	<input type="checkbox"/> Czech <input type="checkbox"/> French
	Further:		
Contact person			
Sales			
Engineering			
QM			
Further?			
Manufacturing locations (City, Country)			
Cooperations			
Market shares			
Company presentation (PowerPoint)	<input type="checkbox"/> submitted	<input type="checkbox"/> not submitted	
BUSINESS RELATED DATA			
Currency basis	EURO		
Equity ratio			
Revenue in Mio.€	2019:	2020:	
Desired revenue with ProXES Group			
General delivery times (calender days)	<input type="checkbox"/> <30 days	<input type="checkbox"/> 30-40 days	<input type="checkbox"/> 40-60 days
	<input type="checkbox"/> >60 days	<input type="checkbox"/> rush order possible (within 1 week)	
Food processing industry known	<input type="checkbox"/> yes	<input type="checkbox"/> no	
Pharma & health care industry known	<input type="checkbox"/> yes	<input type="checkbox"/> no	
Insurances	available	not available	coverage (T€)
Business interruption insurance			
Product liability insurance			
Business liability insurance			
Terms of payment	<input type="checkbox"/> 90 days net	<input type="checkbox"/> 30 days 3%, 60 days net	<input type="checkbox"/> 60 days net
Delivery conditions	<input type="checkbox"/> DDP (preferred)	<input type="checkbox"/> FCA	<input type="checkbox"/> EXW
Possible general contracts	<input type="checkbox"/> General frame contract <input type="checkbox"/> NDA <input type="checkbox"/> Quality assurance agreement <input type="checkbox"/> General price agreements <sup>(1 year or longer)</sup> <input type="checkbox"/> Delivery reliability agreement		

QUALITY MANAGEMENT SYSTEM	
<b>Process optimization</b> (inhouse & proactively with the customer)	<input type="checkbox"/> yes <input type="checkbox"/> no
<b>Certificates</b>	<input type="checkbox"/> DIN / ISO 9001 <input type="checkbox"/> Welding, which: <input type="checkbox"/> ADW 2000 <input type="checkbox"/> Raw materials <input type="checkbox"/> ASME                Further:
<b>Key customer references</b>	
<b>Complaints processing in place</b> (please describe procedure)	
<b>Current complaint rate</b>	
<b>On time delivery to customers measured internally</b>	<input type="checkbox"/> yes                    current on time delivery rate (full year): <input type="checkbox"/> no
<b>International shipping experience</b>	<input type="checkbox"/> yes <input type="checkbox"/> no
FURTHER INFORMATION	
<b>Digital dispatch and receiving of orders and order confirmations</b>	<input type="checkbox"/> yes <input type="checkbox"/> no
<b>Ready for e-tools like Jaegger, SAP Ariba, Coupa, Ivalua, EDI Connection</b>	<input type="checkbox"/> yes <input type="checkbox"/> no
<b>Submitted documents</b>	<input type="checkbox"/> Organisation chart <input type="checkbox"/> Company presentation <input type="checkbox"/> Service overview <input type="checkbox"/> Max. dimensions <input type="checkbox"/> Machine list
<b>Further information</b>	<input type="checkbox"/> Supplier long term agreement / supplier declaration
	<input type="checkbox"/> Certificate of origin <input type="checkbox"/> Welding certificate
	<input type="checkbox"/> Pressure vessel certificates

Please send this questionnaire and other relevant documents to: [sourcing@proxes.com](mailto:sourcing@proxes.com)

Many thanks! Your ProXES Team